

**Special Topics: Seminar in System Justification Theory**  
**Department of Psychology**  
**New York University**  
**(G89.3405 --- Fall 2010)**

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**Classes will meet on Fridays from 2:00-4:00 in Room 565 of the Meyer Bldg.**

*“System-justification is the psychological process by which existing social arrangements are legitimized, even at the expense of personal and group interest.” (Jost & Banaji, 1994)*

**PRE-REQUISITES**

To participate in this class, you should be enrolled in NYU’s doctoral program in social psychology or a related discipline/nearby university and have received permission from the instructor. The goal of this course is to hone your creative and critical thinking skills in order to conduct and evaluate high quality research on ideology, justice, legitimacy, intergroup relations, system justification, and a host of related phenomena.

**COURSE REQUIREMENTS**

I understand that the curricular and extracurricular demands on doctoral students have been steadily increasing, and my goal with this course is not to add unduly to your burden. Rather, my goal is to conduct an intellectually stimulating graduate seminar that addresses cutting-edge research on issues that are central to the concerns of system justification theory. Because I know that your time is valuable and in high demand and that you (like the rest of us) are committed scholars and researchers who must make difficult trade-offs in allocating your attention and effort, I have decided to organize the readings into \*relatively\* high, medium, and low priority categories. Please try to read as many of these as you can (including all of the high priority readings) and bring them into the discussion as you see fit. I plan to conduct the seminar as a discussion among colleagues and to encourage you to share your ongoing research projects with the class.

Each student will be responsible for co-leading (in groups of 2-3) the discussion on two occasions (i.e., two different class sessions). We will allocate dates on the first day of class. Your collective responsibility is to (1) summarize and clarify the major theoretical and empirical claims made by the authors (including authors of “low” and “medium” priority articles), (2) critically evaluate those claims, proposing new and better ways of assessing specific hypotheses or claims, and (3) contributing real-world (or fictional or cinematic) examples that illustrate the empirical phenomena under discussion and/or raise new and valuable questions for system justification theory.

There will be a completely open book/open notes final exam that should be relatively fun. (Please bring your laptops.)

**REQUIRED TEXTS**

\*Jost, J.T., & Major, B. (Eds.) (2001). *The psychology of legitimacy: Emerging perspectives on ideology, justice, and intergroup relations*. New York: Cambridge University Press. (Hereafter “Jost & Major”)

\*Jost, J.T., Kay, A.C., & Thorisdottir, H. (Eds.) (2009). *Social and psychological bases of ideology and system justification*. New York: Oxford University Press. [Oxford series on *Political Psychology*] (Hereafter “JKT”)

\*There are *two* copies of each book for sale in the NYU Bookstore on Broadway (one each in the “Psychology” and “Faculty Authors” sections). They can also be ordered through amazon.com (including very cheap used copies of Jost & Major) or here:

<http://www.cup.org/titles/catalogue.asp?isbn=0521786991>

<http://www.oup.com/us/catalog/general/subject/Psychology/Social/?view=usa&ci=9780195320916>

Access to other readings will be provided through Blackboard or PsycInfo (via NYU’s Bobst Library website).

### **Session 1: Organization and Planning for this Seminar**

*"It's tough to make predictions, especially about the future."* (Yogi Berra)

(Friday, September 10)

There are no required readings in advance of this class.

### **Session 2: Dominant Ideology and False Consciousness**

*"The fact is that every writer creates his own precursors."* (Jorge Luis Borges)

(Friday, September 17)

#### ***High Priority:***

- (1) Jost, J.T., & van der Toorn, J. (in press). System justification theory. In P.A.M. van Lange, A. W. Kruglanski, & E. T. Higgins (Eds.), *Handbook of theories of social psychology*. London: Sage.
- (2) Selections from Karl Marx's (1846/1970) *The German Ideology* (pp. 42-48 and 64-68) and György Lukács' *History and Class Consciousness* (1971 translation in Gottlieb, pp. 54-63 and pp. 71-73), focusing on the concepts of false consciousness and consciousness-raising.
- (3) Selections from Antonio Gramsci's *Selections from the Prison Notebooks* (1971 translation, pp. 5-16, pp. 52-55, pp. 272-273, and pp. 375-377).
- (4) Elster, J. (1982). Belief, bias, and ideology. In M. Hollis & S. Lukes (Eds.), *Rationality and relativism* (pp. 123-148). Oxford: Basil Blackwell.
- (5) Jost, J.T. (1995). Negative illusions: Conceptual clarification and psychological evidence concerning false consciousness. *Political Psychology*, 16, 397-424.

#### ***Medium Priority:***

- (1) MacKinnon, C. (1989). Consciousness raising. In *Toward a feminist theory of the state* (pp. 83-105). Cambridge, MA: Harvard University Press.
- (2) Cunningham, F. (1987). False consciousness. In *Democratic theory and socialism* (pp. 236-267). Cambridge, UK: Cambridge University Press.
- (3) Selections from Erich Fromm's (1962) *Beyond the Chains of Illusion* (pp. 13-17 and 24-26).
- (4) Runciman, W. (1969). False consciousness. In *Sociology in its place* (pp. 212-223). Cambridge: Cambridge University Press.

#### ***Low Priority (Critiques of the Concept of False Consciousness):***

- (1) Sidanius, Levin, Federico, & Pratto (2001) – Chapter 13 in Jost & Major (see esp. pp. 310-312)
- (2) Jackman (2001) - Chapter 18 in Jost & Major (see esp. pp. 439-441)

### **Session 3: Stereotyping, Prejudice, and Essentialism**

*"The rationalizing and justifying function of a stereotype exceeds its function as a reflector of group attributes."* (Gordon Allport)

(Friday, September 24)

**High Priority:**

- (1) Selections from Gordon Allport's (1954) *The Nature of Prejudice*.
- (2) Hoffman, C., & Hurst, N. (1990). Gender stereotypes: Perception or rationalization? *Journal of Personality and Social Psychology*, 58, 197-208.
- (3) Jost, J.T., & Banaji, M.R. (1994). The role of stereotyping in system-justification and the production of false consciousness. *British Journal of Social Psychology*, 33, 1-27. [Reprinted in Jost & Sidanius, 2004]
- (4) Keller, J. (2005). In genes we trust: The biological component of psychological essentialism and its relationship to mechanisms of motivated social cognition. *Journal of Personality and Social Psychology*, 88, 686-702.
- (5) Jost, J.T., & Hamilton, D.L. (2005). Stereotypes in our culture. In J. Dovidio, P. Glick, & L. Rudman (Eds.), *On the Nature of Prejudice: Fifty years after Allport* (pp. 208-224). Oxford: Blackwell.

**Medium Priority:**

- (1) Yzerbyt, V., Rocher, S., & Schadron, G. (1997). Stereotypes as explanations: A subjective essentialistic view of group perception. In R. Spears, & P. J Oakes (Eds.), *The social psychology of stereotyping and group life* (pp. 20-50). Oxford, UK: Blackwell.
- (2) Eagly, A.H., & Steffen, V.J. (1984). Gender stereotypes stem from the distribution of women and men into social roles. *Journal of Personality and Social Psychology*, 46, 735-754.
- (3) Crandall, C. S. (1994). Prejudice against fat people: Ideology and self-interest. *Journal of Personality and Social Psychology*, 66, 882-894.

**Low Priority:**

- (1) Napier, J.L., Mandisodza, A.N., Andersen, S.M., & Jost, J.T. (2006). System justification in responding to the poor and displaced in the aftermath of Hurricane Katrina. *Analyses of Social Issues and Public Policy*, 6, 57-73.
- (2) Corrigan, P.W., Watson, A.C., & Ottati, V. (2003). From whence comes mental illness stigma? *International Journal of Social Psychiatry*, 49, 142-157.

**Session 4: Group "Self-Hatred," Outgroup Favoritism, and the Internalization of Inferiority**

*"The most potent weapon in the hand of the oppressor is the mind of the oppressed."* (Steven Biko)

(Friday, October 1)

**High Priority:**

- (1) Lewin, K. (1941/1948). Self-hatred among Jews. In K. Lewin (Ed.), *Resolving social conflicts* (pp. 186-200). New York: Harper. (Original work published 1941).
- (2) Hinkle, S., & Brown, R. (1990). Intergroup comparisons and social identity: Some links and lacunae, in Abrams, D., & Hogg, M. A. (Eds.), *Social identity theory: Constructive and critical advances*. London: Harvester.
- (3) Jost, J.T., Banaji, M.R., & Nosek, B.A. (2004). A decade of system justification theory: Accumulated evidence of conscious and unconscious bolstering of the status quo. *Political Psychology*, 25, 881-919.
- (4) Rudman, L.A., Feinberg, J., & Fairchild, K. (2002). Minority members' implicit attitudes: Automatic ingroup bias as a function of group status. *Social Cognition*, 20, 294-320.

- (5) Ashburn-Nardo, L., Knowles, M.L., & Monteith, M.J. (2003). Black Americans' implicit racial associations and their implications for intergroup judgment. *Social Cognition, 21*, 61-87.

**Medium Priority:**

- (1) Fanon, F. (1961/2001). Concerning violence. Pp. 35-73 in *The wretched of the earth*. Harmondsworth: Penguin.
- (2) Jost, J.T., Pelham, B.W., & Carvalho, M. (2002). Non-conscious forms of system justification: Cognitive, affective, and behavioral preferences for higher status groups. *Journal of Experimental Social Psychology, 38*, 586-602.
- (3) Uhlmann, E., Dasgupta, N., Elgueta, A., Greenwald, A. G., & Swanson, J. E. (2002). Subgroup prejudice based on skin color among Hispanics in the United States and Latin America. *Social Cognition, 20*, 198-225.
- (4) Baron, A., & Banajji, M.R. (2009). Evidence of system justification in young children. *Social and Personality Psychology Compass, 3*, 918-926.
- (5) Olson, M.A., Crawford, M.T., & Devlin, W. (2009). Evidence for the underestimation of implicit in-group favoritism among low-status groups. *Journal of Experimental Social Psychology, 45*, 1111-1116.

**Low Priority:**

- (1) Quinn, D.M., & Crocker, J. (1999). When ideology hurts: Effects of belief in the Protestant Ethic and feeling overweight on the psychological well-being of women. *Journal of Personality and Social Psychology, 77*, 402-414.
- (2) Lane, K. A., Mitchell, J. P., & Banaji, M. R. (2005). Me and my group: Cultural status can disrupt cognitive consistency. *Social Cognition, 23*, 353-386.
- (3) Yoshimura, K., & Hardin, C. D. (2009). Cognitive salience of subjugation and the ideological justification of U.S. geopolitical dominance in Japan. *Social Justice Research, 22*, 298-311.
- (4) Neville, H.A., Coleman, M.N., Falconer, J.W., & Holmes, D. (2005). Color-blind racial ideology and psychological false consciousness among African Americans. *Journal of Black Psychology, 31*, 27-45.

**Session 5: The Tolerance of Social Injustice**

*"The human capacity to withstand suffering and abuse is impressive, tragically so."* (Moore Jr., 1978)

(Friday, October 8)

**High Priority:**

- (1) Moore, B. Jr. (1979). Recurring elements in moral codes. Chapter 1 in *Injustice: The social bases of obedience and revolt* (pp. 3-31). New York: M.E. Sharpe.
- (2) Lerner, M.J. (1980). Pp. 9-30 and 137-181 in *The belief in a just world*. New York: Plenum.
- (3) Tyler, T.R., & McGraw, K.M. (1986). Ideology and the interpretation of personal experience: Procedural justice and political quiescence. *Journal of Social Issues, 42*, 115-128.
- (4) Jost, J.T., & Kay, A.C. (2010). Social justice: History, theory, and research. In S.T. Fiske, D. Gilbert, & G. Lindzey (Eds.), *Handbook of social psychology* (5th ed., Vol. 2, pp. 1122-1165). New York: Wiley.
- (5) Kay, A. C., Gaucher, D., Peach, J. M., Friesen, J., Laurin, K., Zanna, M., & Spencer, S. J. (2009). Inequality, discrimination, and the power of the status quo: Direct evidence for a motivation to view what is as what should be. *Journal of Personality and Social Psychology, 97*, 421-434.

### ***Medium Priority:***

- (1) Crandall, C. S., Eidelman, S., Skitka, L. J., & Morgan, G. S. (2009). Status quo framing increases support for torture. *Social Influence*, 4, 1-10.
- (2) Deutsch, M. (1974). Awakening the sense of injustice. In M. Lerner & M. Ross (Eds.), *The quest for justice: Myth, reality, ideal*. Montreal, CA: Holt, Rinehart & Winston.
- (3) Major, B. (1994). From social inequality to personal entitlement: The role of social comparisons, legitimacy appraisals, and group memberships. *Advances in Experimental Social Psychology*, 26, 293-355.
- (4) Moore, B. Jr. (1979). Inevitability and the sense of injustice. Chapter 14 in *Injustice: The social bases of obedience and revolt* (pp. 458-505). New York: M.E. Sharpe.
- (5) Henry, P.J., & Saul, A. (2006). The development of system justification in the developing world. *Social Justice Research*, 19, 365-378.

### ***Low Priority:***

- (1) Gurr, T.R. (1970). Relative deprivation and the impetus to violence. In T.R. Gurr (Ed.), *Why men rebel* (pp. 22-58). Princeton: Princeton University Press.
- (2) Crosby, F. J. (1984). The denial of personal discrimination. *American Behavioral Scientist*, 27, 371-386.
- (3) Martin, J. (1986). The tolerance of injustice. In J. M. Olson, C. P. Herman, & M. P. Zanna (Eds.), *Relative deprivation and social comparison: The Ontario symposium* (Vol. 4, pp. 217-242). Hillsdale, NJ: Erlbaum.
- (4) Zinn, H. (1968/2002). *Disobedience and democracy: Nine fallacies on law and order*. Cambridge, MA: South End.
- (5) Blasi, G., & Jost, J.T. (2006). System justification theory and research: Implications for law, legal advocacy, and social justice. *California Law Review*, 94, 1119-1168.

## **Session 6: Social, Cognitive, and Motivational Processes of Legitimation and Rationalization**

*“The task of legitimating the established order does not fall exclusively to the mechanisms traditionally regarded as belonging to the order of ideology, such as law . . . The most successful ideological effects are those which have no need of words, and ask no more than complicitous silence.” (Bourdieu, 1977)*

*(Friday, October 15)*

### ***High Priority:***

- (1) Selections from Peter L. Berger & Thomas Luckmann’s (1966) *The social construction of reality* (pp. 19-23, 53-67, and 92-104).
- (2) Zelditch (2001) – Chapter 2 in Jost & Major
- (3) Selections from Henri Tajfel’s (1981) *Human groups and social categories* (pp. 318-343).
- (4) Kay, A., Jimenez, M.C., & Jost, J.T. (2002). Sour grapes, sweet lemons, and the anticipatory rationalization of the status quo. *Personality and Social Psychology Bulletin*, 28, 1300-1312.
- (5) Wakslak, C.J., Jost, J.T., & Bauer, P. (in press). Spreading rationalization: Increased support for large-scale and small-scale social systems following system threat. *Social Cognition*.

### ***Medium Priority:***

- (1) Havel, V. (1978/1991). The power of the powerless. In V. Havel (Ed.), *Open letters* (pp. 127-145). London: Faber.

- (2) Kelman (2001) – Chapter 3 in Jost & Major
- (3) Eidelman, S., Crandall, C., & Pattershall, J. (2009). The existence bias. *Journal of Personality and Social Psychology*, 97, 765-775.
- (4) Selections from Pierre Bourdieu's (1977) *Outline of a theory of practice* (pp. 78-87 and 183-197).

***Low Priority:***

- (1) Selections from Elias, N., & Scotson, J. L. (1965/1994). *The established and the outsiders: A sociological enquiry into community problems*. London: Sage.
- (2) Sidanius, Levin, Federico, & Pratto (2001) – Chapter 13 in Jost & Major, esp. concerning “legitimizing myths”
- (3) Selections from Jürgen Habermas's *Legitimation Crisis* (1975 translation, pp. 1-23).
- (4) Van der Toorn, J., Feinberg, M., Jost, J.T., Kay, A.C., Tyler, T. R., Willer, R., & Wilmuth, C. (under review). Powerlessness increases system justification: Implications for the legitimation of inequality and authority.

**Session 7: Authoritarianism, Social Dominance, and Conservatism**

*“Our political system is placed in a just correspondence and symmetry with the order of the world.”*  
(Edmund Burke)

(Friday, October 22)

***High Priority:***

- (1) Selections from Adorno et al. (1950) *The authoritarian personality* (pp. 151-182).
- (2) Jost, J.T., Glaser, J., Kruglanski, A.W., & Sulloway, F. (2003a). Political conservatism as motivated social cognition. *Psychological Bulletin*, 129, 339-375.
- (3) Pratto, F., Sidanius, J., Stallworth, L.M., & Malle, B.F. (1994). Social dominance orientation: A personality variable predicting social and political attitudes. *Journal of Personality and Social Psychology*, 67, 741-763.
- (4) Jost, J.T., & Thompson, E.P. (2000). Group-based dominance and opposition to equality as independent predictors of self-esteem, ethnocentrism, and social policy attitudes among African Americans and European Americans. *Journal of Experimental Social Psychology*, 36, 209-232.
- (5) Feygina, I., Jost, J.T., & Goldsmith, R. (2010). System justification, the denial of global warming, and the possibility of “system-sanctioned change.” *Personality and Social Psychology Bulletin*, 36, 326-338.

***Medium Priority:***

- (1) Jost, J.T., Nosek, B.A., & Gosling, S.D. (2008). Ideology: Its resurgence in social, personality, and political psychology. *Perspectives on Psychological Science*, 3, 126-136.
- (2) Greenberg, J., & Jonas, E. (2003). Psychological motives and political orientation—The left, the right, and the rigid: Comment on Jost et al. (2003). *Psychological Bulletin*, 129, 376-382.
- (3) Jost, J.T., Glaser, J., Kruglanski, A.W., & Sulloway, F. (2003b). Exceptions that prove the rule—Using a theory of motivated social cognition to account for ideological incongruities and political anomalies: Reply to Greenberg & Jonas (2003). *Psychological Bulletin*, 129, 383-393.
- (4) Ullrich, J., & Cohrs, J. C. (2007). Terrorism salience increases system justification: Experimental evidence. *Social Justice Research*, 20, 117–139.

### ***Low Priority:***

- (1) Mason, P. (1971). Selections from *Patterns of Dominance* (pp. 9-13, 46-47, 320-340). London: Oxford.
- (2) Jost, J.T., Fitzsimons, G., & Kay, A. C. (2004). The ideological animal: A system justification view. In J. Greenberg, S.L. Koole, & T. Pyszczynski (Eds.), *Handbook of experimental existential psychology* (pp. 263-282). New York: Guilford Press.
- (3) Haidt, J. & Graham, J. (2007). When morality opposes justice: Conservatives have moral intuitions that liberals may not recognize. *Social Justice Research, 20*.
- (4) Echebarria-Echabe, A., & Fernandez-Guede, E. (2006). Effects of terrorism on attitudes and ideological orientation. *European Journal of Social Psychology, 36*, 259-265.

### **Session 8: Epistemic, Existential, and Relational Motives Underlying System Justification**

*"It is possible that this tendency to integrate meanings is based on a psychological need, which may in turn be physiologically grounded (that is, that there maybe a built-in 'need' for cohesion in the psycho-physiological constitution of man.)"*  
(Berger & Luckmann, 1966)

(Friday, October 29)

### ***High Priority:***

- (1) Jost, J.T., & Hunyady, O. (2005). Antecedents and consequences of system-justifying ideologies. *Current Directions in Psychological Science, 14*, 260-265.
- (2) Jost, J.T., Ledgerwood, A., & Hardin, C.D. (2008). Shared reality, system justification, and the relational basis of ideological beliefs. *Social and Personality Psychology Compass, 2*, 171-186.
- (3) Stapel, D.A., & Noordewier (in press). The mental roots of system justification: System threat, need for structure, and stereotyping. *Social Cognition*.
- (4) Kay, A.C., Gaucher, D., Napier, J.L., Callan, M.J., & Laurin, K. (2008). God and the government: Testing a compensatory control mechanism for the support of external systems. *Journal of Personality and Social Psychology, 95*, 18-35.
- (5) Rutjens, B.T., & Loseman, A. (2010). The society-supporting self: System justification and cultural worldview defense as different forms of self-regulation. *Group Processes Intergroup Relations, 13*, 241-250.

### ***Medium Priority:***

- (1) Jost, J.T., Napier, J.L., Thorisdottir, H., Gosling, S.D., Palfai, T.P., & Ostafin, B. (2007). Are needs to manage uncertainty and threat associated with political conservatism or ideological extremity? *Personality and Social Psychology Bulletin, 33*, 989-1007.
- (2) Kaiser, C.R., Dyrenforth, P.S., & Hagiwara, N. (2006). Why are attributions to discrimination interpersonally costly? A test of system- and group-justifying motivations. *Personality and Social Psychology Bulletin, 32*, 1523-1536.
- (3) Diekmann, A. B., & Goodfriend, W. (2007). The good and bad of social change: Ambivalence toward activist groups. *Social Justice Research, 20*, 401-417.

### ***Low Priority:***

- (1) Jost, J.T., Pietrzak, J., Liviatan, I., Mandisodza, A.N., & Napier, J.L. (2007). System justification as conscious and nonconscious goal pursuit. In J.Y. Shah & W.L. Gardner (Eds.), *Handbook of motivation science* (pp. 591-605). New York: Guilford.

- (2) Van den Bos, K. (2009). Chapter 8 in JKT.
- (3) Kaiser, C. R., & Pratt-Hyatt, J. S. (2009). Distributing prejudice unequally: Do whites direct their prejudice toward strongly identified minorities? *Journal of Personality and Social Psychology*, *96*, 432-445.

### **Session 9: “Complementary but Equal”: Keeping Women in Their Place**

*“The ideological rationalization that men and women hold complementary but equal positions in society appears to be a fairly recent invention. In earlier times—and in more conservative company today—it was not felt necessary to provide the ideology with an equalitarian veneer.”* (Bem & Bem, 1970)

(Friday, November 5)

#### ***High Priority:***

- (1) Bem, S.L., & Bem, D.J. (1970). Case study of a nonconscious ideology: Training the woman to know her place. In D. J. Bem (Ed.), *Beliefs, attitudes, and human affairs*. Belmont, CA: Brooks/Cole.
- (2) Glick, P., & Fiske, S.T. (2001). An ambivalent alliance: Hostile and benevolent sexism as complementary justifications for gender inequality. *American Psychologist*, *56*, 109-118.
- (3) Jost, J.T., & Kay, A.C. (2005). Exposure to benevolent sexism and complementary gender stereotypes: Consequences for specific and diffuse forms of system justification. *Journal of Personality and Social Psychology*, *88*, 498-509.
- (4) Calogero, R., & Jost, J.T. (in press). Self-subjugation among women: Stereotype exposure, self-objectification, and the protective function of the need to avoid closure. *Journal of Personality and Social Psychology*.
- (5) Lau, G. P., Kay, A. C., & Spencer, S. J. (2008). Loving those who justify inequality: The effects of system threat on attraction to women who embody benevolent sexist ideals. *Psychological Science*, *19*, 20-21.

#### ***Medium Priority:***

- (1) Jackman, M. (1994). Ideology and social control. Chapter 2 in *The velvet glove* (pp. 59-93). Berkeley: University of California Press.
- (2) Kilianski, S. E., & Rudman, L. A. (1998). Wanting it both ways: Do women approve of benevolent sexism? *Sex Roles*, *39*, 333-353.
- (3) Jost, J.T. (1997). An experimental replication of the depressed entitlement effect among women. *Psychology of Women Quarterly*, *21*, 387-393.
- (4) Blanton, H., George, G., & Crocker, J. (2001). Contexts of system justification and system evaluation: Exploring the social comparison strategies of the (not yet) contented female worker. *Group Processes and Intergroup Relations*, *4*, 127-138.

#### ***Low Priority:***

- (1) Pelham, B.W., & Hetts, J.J. (2001). Underworked and overpaid: Elevated entitlement in men’s self-pay. *Journal of Experimental Social Psychology*, *37*, 93-103.
- (2) Hogue, M., Yoder, J. D., & Singleton, S.B. (2007). The gender wage gap: An explanation of men’s elevated wage entitlement. *Sex Roles*, *56*, 573–579.
- (3) Hogue, M., & Yoder, J. D. (2003). The role of status in producing depressed entitlement in women’s and men’s pay allocations. *Psychology of Women Quarterly*, *27*, 330–337.
- (4) Crandall, C. S. (1995). Do parents discriminate against their own heavyweight daughters? *Personality and Social Psychology Bulletin*, *21*, 724-735.

## **Session 10: “Poor but Happy”: The System-Justifying Potential of Complementary Stereotypes**

*“It is virtually a cliché in our culture to consider the poverty-stricken, or even the relatively deprived, as having their own compensating rewards. They are actually happy in their own way—carefree, happy-go-lucky, in touch with and able to enjoy the ‘simple pleasures of life.’” (Melvin Lerner)*

(Friday, November 12)

### ***High Priority:***

- (1) Lane, R. (1959/2004). The fear of equality. [Reprinted in Jost & Sidanius, 2004]
- (2) Kay, A.C., & Jost, J.T. (2003). Complementary justice: Effects of “poor but happy” and “poor but honest” stereotype exemplars on system justification and implicit activation of the justice motive. *Journal of Personality and Social Psychology*, 85, 823-837.
- (3) Jost, J.T., Kivetz, Y., Rubini, M., Guermandi, G., & Mosso, C. (2005). System-justifying functions of complementary regional and ethnic stereotypes: Cross-national evidence. *Social Justice Research*, 18, 305-333.
- (4) Kay, A.C., Jost, J.T., & Young, S. (2005). Victim derogation and victim enhancement as alternate routes to system justification. *Psychological Science*, 16, 240-246.
- (5) Oldmeadow, J., & Fiske, S. T. (2007). System-justifying ideologies moderate status = competence stereotypes: Roles for belief in a just world and social dominance orientation. *European Journal of Social Psychology*, 37, 1135-1148.

### ***Medium Priority:***

- (1) Kervyn, N., Yzerbyt, V. Y., Judd, C. M., & Nunes, A. (2009). A question of compensation: The social life of the fundamental dimensions of social perception. *Journal of Personality and Social Psychology*, 96, 828-842.
- (2) Czopp, A.M., & Monteith, M.J. (2006). Thinking well of African Americans: Measuring complimentary stereotypes and negative prejudice. *Basic and Applied Social Psychology*, 28, 233-250.
- (3) Kay, A.C., Jost, J.T., Mandisodza, A.N., Sherman, S.J., Petrocelli, J.V., & Johnson, A.L. (2007). Panglossian ideology in the service of system justification: How complementary stereotypes help us to rationalize inequality. In M. Zanna (Ed.), *Advances in Experimental Social Psychology* (Vol. 39, pp. 305-358). San Diego: Academic/Elsevier.

### ***Low Priority:***

- (1) Russell, B. (1950). The superior virtue of the oppressed. In B. Russell (Ed.), *Unpopular essays* (pp. 58-64). New York: Simon & Schuster.
- (2) Kay, A.C., Czaplinski, S., & Jost, J.T. (2009). Left-right ideological differences in system justification following exposure to complementary versus noncomplementary stereotype exemplars. *European Journal of Social Psychology*.
- (3) Yzerbyt, V., Provost, V., & Corneille, O. (2005). Not competent but warm ... really? Compensatory stereotypes in the French-speaking world. *Group Processes & Intergroup Relations*, 8, 291-308.
- (4) Yzerbyt, V. Y., Kervyn, N., & Judd, C. M. (2008). Compensation versus halo: The unique relations between the fundamental dimensions of social judgment. *Personality and Social Psychology Bulletin*, 34, 1110-1123.

## **Session 11: Working for the System: Fair Market Ideology**

*“The meanest eating or drinking establishment, owned by a man who is himself poor, is very likely to have a sign on its wall asking this cruel question: ‘if you’re so smart, why ain’t you rich?’ There will also be an American flag no larger than a child’s hand—glued to a lollipop stick and flying from the cash register.” (Kurt Vonnegut, *Slaughterhouse Five*)*

(Friday, November 19)

### ***High Priority:***

- (1) Hochschild, J. (1981). Political orientations: Why the dog doesn't bark. Chapter 9 in *What's fair? American beliefs about distributive justice* (pp. 260-283). Cambridge, MA: Harvard University Press.
- (2) Kluegel, J.R., & Smith, E.R. (1986). Thinking about inequality. Chapter 2 from *Beliefs about Inequality* (pp. 11-36). New York: Aldine de Gruyter. [See esp. p. 15 for the first mention ever (as far as I know) of the term “system-justifying beliefs.”]
- (3) Jost, J.T., Blount, S., Pfeffer, J., & Hunyady, Gy. (2003). Fair market ideology: Its cognitive-motivational underpinnings. *Research in Organizational Behavior*, 25, 53-91.
- (4) Ledgerwood, A., Mandisodza, A., Jost, J.T., & Pohl, M. (in press). Working for the system: Motivated defense of meritocratic beliefs. *Social Cognition*.
- (5) Bartels, L. (2008). Do Americans care about inequality? Chapter 5 in *Unequal democracy* (pp. 127-161). Princeton, NJ: Princeton University Press.

### ***Medium Priority:***

- (1) Frank, T. (2004). What's the matter with America? Pp. 1-10 in *What's the Matter with Kansas?*
- (2) Jost, J.T., Pelham, B.W., Sheldon, O., & Sullivan, B.N. (2003). Social inequality and the reduction of ideological dissonance on behalf of the system: Evidence of enhanced system justification among the disadvantaged. *European Journal of Social Psychology*, 33, 13-36.
- (3) McCoy, S. K., & Major, B. (2007). Priming meritocracy and the psychological justification of inequality. *Journal of Experimental Social Psychology*, 43, 341-351.
- (4) Glazer, N. (1988). Why isn't there more equality? Chapter 9 in *The Limits of Social Policy* (pp. 156-167). Cambridge, MA: Harvard Press.

### ***Low Priority:***

- (1) Fong, C. (2001). Social preferences, self-interest, and the demand for redistribution. *Journal of Public Economics*, 82, 225-246.
- (2) Ho, E.A., Sanbonmatsu, D.M., & Akimoto S.A. (2002). The effects of comparative status on social stereotypes: How the perceived success of some persons affects the stereotypes of others. *Social Cognition*, 20, 36-57.
- (3) Rothstein, D. (2005, July 5). *What's the matter with America (U.S., that is)*. Paper presented at the International Society of Political Psychology meeting in Toronto, Ontario, Canada.

***\* Please note that there will be no class session on November 26 because of Thanksgiving Break \****

## **Session 12: Religion and the Palliative Function of System-Justifying Ideology**

*"Life, as we find it, is too hard for us; it brings us too many pains, disappointments and impossible tasks. In order to bear it, we cannot dispense with palliative measures." (Sigmund Freud)*

(Friday, December 3)

### ***High Priority:***

- (1) Jost, J.T., & Hunyady, O. (2002). The psychology of system justification and the palliative function of ideology. *European Review of Social Psychology, 13*, 111-153.
- (2) Kluegel, J.R., & Smith, E.R. (1986). Personal consequences of beliefs about inequality. Chapter 10 from *Beliefs about Inequality* (pp. 275-286). New York: Aldine de Gruyter.
- (3) Napier, J.L., & Jost, J.T. (2008). Why are conservatives happier than liberals? *Psychological Science, 19*, 565-572.
- (4) Laurin, K., Kay, A.C., & Moscovitch, D.A. (2008). On the belief in God: Towards an understanding of the emotional substrates of compensatory control. *Journal of Experimental Social Psychology, 44*, 1559-1562.
- (5) Wakslak, C., Jost, J.T., Tyler, T.R., & Chen, E. (2007). Moral outrage mediates the dampening effect of system justification on support for redistributive social policies. *Psychological Science, 18*, 267-274.

### ***Medium Priority:***

- (1) Turner, D. (1991). Religion: Illusions and liberation. In T. Carver (Ed.), *The Cambridge companion to Marx* (pp. 320-337). Cambridge University Press.
- (2) Heine, S. J., Proulx, T., & Vohs, K. D. (2006). The meaning maintenance model: On the coherence of human motivations. *Personality and Social Psychology Review, 10*, 88-110.
- (3) O'Brien, L.T., & Major, B. (2005). System-justifying beliefs and psychological well-being: The role of group status and identity. *Personality and Social Psychology Bulletin, 31*, 1718-1729.
- (4) Rankin, L., Jost, J.T., & Wakslak, C.J. (2009). System justification and the meaning of life: Are the existential benefits of ideology distributed unevenly across racial groups? *Social Justice Research, 22*, 312-333.
- (5) Willer, R. (2009). Chapter 10 in JKT.

### ***Low Priority:***

- (1) Silver, R.L., Boon, C., & Stones, M.H. (1983). Searching for meaning in misfortune: Making sense of incest. *Journal of Social Issues, 39*, 81-102.
- (2) Major, B., Quinton, W., & McCoy, S. (2002). Antecedents and consequences of attributions to discrimination: Theoretical and empirical advances. *Advances in Experimental Social Psychology, 34*, 251-329.
- (3) Jost, J.T., Wakslak, C., & Tyler, T.R. (2008). System justification theory and the alleviation of emotional distress: Palliative effects of ideology in an arbitrary social hierarchy and in society. In K. Hegtvedt & J. Clay-Warner (Eds.), *Advances in group processes*. Elsevier.

### **Session 13: Critiques of System Justification Theory**

“We should remind ourselves that criticism is as inevitable as breathing.” (T. S. Eliot)

(Friday, December 10)

#### ***High Priority:***

- (1) Spears, R., Jetten, J., & Doosje, B. (2001). The (il)legitimacy of ingroup bias: From social reality to social resistance. In J.T. Jost and B. Major (Eds.), *The psychology of legitimacy: Emerging perspectives on ideology, justice, and intergroup relations* (pp. 332-362). New York: Cambridge University Press.
- (2) Rubin, M., & Hewstone, M. (2004). Social identity, system justification, and social dominance: Commentary on Reicher, Jost et al., and Sidanius et al. *Political Psychology*, 25, 823–844.
- (3) Jost, J.T. (2010). System justification theory as compliment, complement, and corrective to theories of social identification and social dominance. In D. Dunning (Ed.), *Social motivation*. New York: Psychology Press.
- (4) Mitchell & Tetlock (2009). Chapter 6 in JKT.
- (5) Haidt & Graham (2009). Chapter 15 in JKT.

#### ***Medium Priority:***

- (1) Huddy, L. (2004). Contrasting theoretical approaches to intergroup relations. *Political Psychology*, 25, 947-967.
- (2) Reicher, S. (2004). The context of social identity: Dominance, resistance, and change. *Political Psychology*, 25, 921–645.
- (3) Désert, M., & Leyens, J.-P. (2006). Social comparisons across cultures I: Gender stereotypes in high and low power distance cultures. In S. Guimond (Ed.), *Social comparison and social psychology* (pp. 303-317). Cambridge, UK: Cambridge University Press.
- (4) Martorana, P.V., Galinsky, A.D., & Rao, H. (2005). From system justification to system condemnation: Antecedents of attempts to change power hierarchies. *Research on Managing Groups and Teams*, 7, 285-315.

#### ***Low Priority:***

- (1) Augoustinos, M., & Walker, I. (1995). The social psychological study of ideology. Chapter 11 in *Social cognition: An integrated introduction* (pp. 288-312). London: Sage.
- (2) Reynolds, K. J., Oakes, P. J., Haslam, S. A., Nolan, M. A., & Dolnik, L. (2000) Responses to powerlessness: Stereotypes as an instrument of social conflict. *Group Dynamics: Theory, Research, and Practice*, 4, 275-290.
- (3) Ellemers, N., Haslam, S. A., Platow, M. J., & van Knippenberg, D. (2003). Social identity at work: Developments, debates, directions. In S.A. Haslam, D. van Knippenberg, M.J. Platow, & N. Ellemers (Eds.), *Social identity at work: Developing theory for organizational practice*. (pp. 3-26). New York: Psychology Press.
- (4) Haslam, S.A, Turner, J. C., Oakes, P. J., Reynolds, K. J., & Doosje, B. (2002). From personal pictures in the head to collective tools in the world: How shared stereotypes allow groups to represent and change social reality. In C. McGarty, V. Yzerbyt, & R. Spears (Eds.), *Stereotypes as explanation: The formation of meaningful beliefs about social groups* (pp. 157-185). Cambridge, UK: Cambridge University Press.

**FINAL EXAM: TBD**